# Sitec Case Study

#### WHY KAMEO RECRUITMENT?

Our partnership with Kameo was established when Claudine joined the team in January 2021; having previously worked with her it felt like an obvious fit. Kameo Recruitment is now the leading recruiter we use for back-office staff because their local market knowledge is outstanding, and therefore partnering with an agency that has this connection is a key factor for us.

# A Quote from the Director

"We've worked with Claudine and Kameo Recruitment for several years. Claudine has crucially always been able to find candidates with the right attitude and mindset, together with the experience and qualifications to fit our roles. The individuals she's placed into Sitec have also stayed with us for a long time which is a testament to how we work together to get the right people into the right job! Plus, we do love the cakes she brings, it definitely leaves a good taste when the candidate has started!"







Marketing, HR, Sales, Office, Finance

kameorecruitment.com

Head office: 01223 607670

#### WHAT MAKES KAMEO RECRUITMENT DIFFERENT?

Kameo have a genuine approach to recruitment! They are invested in finding us the right candidate, not any candidate. Kameo never disappoint and always help us meet our objective to find candidates who are a great cultural fit, enthusiastic and driven. We're also big on attitude here; Kameo fine-tunes who they feel is a good fit for Sitec, and they understand there isn't time to look through 100 CVs, also it would be quite tiresome to do so, Kameo only send us candidates who could do the job and culturally fit!

Also, their personal approach to aftercare which includes a face-toface visit with personalised cakes, for us and the newly placed candidate; this is a great addition to their already brilliant aftercare service.

#### WHICH ROLES DID KAMEO RECRUITMENT FILL?

Kameo largely support with our back-office positions and since January 2021 have successfully recruited **16** members of staff for us; across **four** core sectors, roles include but are not limited to:



## WHY DID YOU PARTNER WITH KAMEO MORE THAN ONCE?

Management

Not all recruiters come across as genuine as Kameo, with Kameo there isn't a "hardsell". We work closely with Claudine and she truly understands our painpoints. She and the Kameo team are there whenever we need them, always on hand to provide good-quality candidates.

### WHY DO YOU RECOMMEND USING AN AGENCY OVER RECRUITING YOURSELF?

Recruiting in-house can feel like a chore, there is a lot to it e.g., posting the advert, looking through the CVs etc but Kameo takes the hard work and pain out of recruitment!