

Research Donors Case Study

WHY KAMEO RECRUITMENT?

Our partnership with Kameo came to fruition via a recommendation from an employee who had previous success with Kameo Recruitment; said person was particularly impressed with the service and work offered. Unfortunately, our own attempts at recruiting had been unsuccessful with a limited, if not poor application response, when recruiting inhouse. Kameo stepped in and helped filter out unsuitable candidates for us.

About Research Donors

Research Donors are a manufacturer of human-derived cellular products for commercial research/use, and sometimes we don't get a second chance to sell our products. So, having the correct staff in post is crucial to ensure there are no errors and time isn't wasted.



 Marketing, HR, Sales, Office, Finance

 kameorecruitment.com

 Head office: 01223 607670

WHAT MAKES KAMEO RECRUITMENT DIFFERENT?

The personal touch and accessibility is what make Kameo different. Kameo has a very collaborative environment, and we could trust every consultant equally; you get a real sense that there is no "I" in "team" with Kameo; they support each other to reach success. **"You stay with us for a whole journey, not in an overbearing way"** is what Research Donors had to say about their experiences with Kameo. They trusted Kameo to fill a role outside their usual remit because **"they can live up to the challenge"** and **"go above and beyond"**.

WHICH ROLES DID KAMEO RECRUITMENT FILL?

Kameo have recruited across the entire business, with examples of some of the positions they have filled seen below. To talk percentages, Kameo have recruited 25% of their staff in 6 months.



Office Manager



Donor Coordinator
(Administrator)



Senior Staff Nurse

WHY DID YOU PARTNER WITH KAMEO MORE THAN ONCE?

Returning to Kameo was simply a statement of Kameo's success in the first role they took on for us. Kameo took a lot of headache out of the initial screening, and we were so impressed with the calibre of candidates that they put forward for the position".

WHY DO YOU RECOMMEND USING AN AGENCY OVER RECRUITING YOURSELF?

"I could see ten people on my own and not hire one, but with Kameo, I might see three people and could have happily hired two of them".

We saw a much higher calibre of candidates and Kameo could reach people I don't think we would have access to without them.

In-house recruitment isn't free, the time and effort spent advertising roles and interviewing is best spent elsewhere.

"You know you don't have access to their world and a backstage pass to the pool of people that they do"